If P&C Insurance AS

Interim Report

4th Quarter 2016

Translation from Estonian language

Contacts and signatures

If P&C Insurance AS main field of activity is non-life insurance services.

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Beginning of reporting period: 1 January 2016
End of reporting period: 31 December 2016
CEO: Andris Morozovs

Auditor: Ernst & Young Baltic AS

If P&C Insurance AS management board have compiled 4th quarter 2016 interim report which is presented on pages 7 - 21.

Member of the

Management Board Heinar Olak /Signature/ 27.02.2017

Member of the

Management Board Artur Praun /Signature/ 27.02.2017

TABLE OF CONTENTS

| EXPLANATORY NOTE | 4 |
|--|----|
| STATEMENT OF COMPREHENSIVE INCOME Q IV | 8 |
| STATEMENT OF COMPREHENSIVE INCOME | 9 |
| STATEMENT OF FINANCIAL POSITION | 10 |
| STATEMENT OF CHANGES IN EQUITY | 11 |
| STATEMENT OF CASH FLOWS | 12 |
| NOTES TO THE INTERIM FINANCIAL STATEMENTS | 13 |
| Note 1. Accounting principles and basis of estimations used in the preparation of the final statements | |
| Note 2. Premiums earned, net of reinsurance | 13 |
| Note 3. Return on investments | 14 |
| Note 4. Claims incurred, net of reinsurance | 15 |
| Note 5. Expenses | |
| Note 6. Financial investments | 16 |
| Note 7. Property, plant and equipment | 18 |
| Note 8. Liabilities related to insurance contracts and reinsurance assets | 19 |
| Note 9. Related party transactions | 19 |

EXPLANATORY NOTE

"If P&C Insurance AS" (the Company or If Insurance) is fully owned by the leading Nordic non-life insurance group "If P&C Insurance Holding Ltd (publ)", which is owned by "Sampo Plc", a Finnish listed company on the Helsinki Stock Exchange. In addition to the non-life insurance operations conducted within If, the Sampo Group also conducts life insurance operations.

The Company is registered in Estonia and also operates branches in Latvia and Lithuania. If Insurance provides a complete range of P&C insurance products to corporate and private customers in the Baltics. If Insurance works directly via sales points, telephone and internet, as well as through brokers and partners. If Insurance has sales and customer service offices in main towns. The current corporate structure contributes to making operations more efficient and improving claims handling processes even further in the Baltic region. The Company's business divisions cover all of the Baltic States together, but each country has its own sales and customer service divisions in order to allow the Company better adapt to its customers' needs and practices.

This interim report includes the financial indicators of the Estonian unit operated by If P&C Insurance AS and the Latvian and Lithuanian branches.

Results for the twelve months of 2016

The Baltics have experienced recent economic growth in spite of prevailing uncertainty amidst the global economy. If Insurance however, faced a challenging year owed largely to a negative claims impact and strategic changes in sales channel distribution.

The Company's gross written premiums decreased by €2.4 million from €133.2 million in 2015 to €130.8 million. Premium volumes increased in Lithuania, however, this was offset against a decrease in both Estonia and Latvia. Growth was primarily noted in the motor, large accounts, accident and health sectors. Overall market profitability worsened throughout the year. Careful risk assessment and targeted price increases, mainly on Motor lines, resulted in decreasing premium volume.

In 2016, the technical result decreased by comparison to the year before with \le 13.0 million recorded as opposed to \le 17.3 million in 2015. This decrease can be attributed to a decline in premiums that was not fully offset by reduced operating costs. General claims expenditure in 2016 was in line with expectations but higher than the extraordinarily low expenditure recorded in 2015. Large claims expenditure was as expected, however, in Motor lines both the average cost per claim and claims frequency increased.

Claims expenditure, inclusive of claims handling costs, increased by €8.3 million from € 75.4 million to €83.7 million.

The loss ratio, inclusive of claims handling costs, deteriorated during 2016 and amounted to 64.0% as opposed to 59.6% in 2015. Large claim expenditure met with expectations and loss ratios improved in Property and Marine and Transportation lines mainly due to a lower level of large claims, however, motor products deteriorated due to increased claims frequency

Operating expenses, exclusive of claims handling costs, increased slightly by $\{0.1\}$ million to $\{0.1\}$ million against $\{0.1\}$ million in 2015, yet the company's expense ratio decreased to 26.1% from 26.8%. The continued focus on efficiency improvements compensated for the relatively high salary expenditure and the general effects of inflation. The combined ratio worsened to 90.1% from 86.4% in 2015 owed to the increased frequency of claims in the motor sector.

The overall net profit after tax stood at €13.6 million in 2016, down from €19.9 million in 2015. Current tax accounted for €0.66 million a reduction from €0.81 million in 2015.

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KEY FIGURES

| €000 | 2016 | 2015 |
|-------------------------------------|---------|---------|
| | | |
| Premiums written, gross | 130,781 | 133,200 |
| Premiums earned, net of reinsurance | 130,729 | 126,545 |
| Claims incurred, net of reinsurance | 83,716 | 75,433 |
| Operating expenses ¹ | 34,041 | 33,862 |
| Result from insurance ² | 12,971 | 17,250 |
| Net profit | 13,589 | 19,926 |
| Combined ratio ³ | 90.1% | 86.4% |
| Expense ratio ⁴ | 26.1% | 26.8% |
| Loss ratio ⁵ | 64.0% | 59.6% |
| Return on investments ⁶ | 1.4% | 1.1% |

| Formulas: | |
|------------------------------------|---|
| ¹ Operating expenses | Insurance contract acquisition costs and administrative expenses (+) reinsurance commissions and other income |
| ² Result from insurance | Premiums earned, net of reinsurance (-) claims incurred, net of reinsurance (-) operating expenses |
| ³ Combined ratio | Expense ratio + loss ratio |
| 4 Evenence notice | Operating expenses |
| ⁴ Expense ratio | Premiums earned, net of reinsurance |
| ⁵ Loss ratio | Claims incurred (incl. Claims handling costs), net of reinsurance |
| Loss fauto | Premiums earned, net of reinsurance |
| ⁶ Return on investments | Investment income (-) investment expenses (+) changes in fair |
| Return on investments | value recognized in other comprehensive income |

Weighted average volume of financial investments in the period

Investment result

The value of financial investments stood at €245.0 million as of 31st December 2016 a figure which is €117.0 million higher than the obligated amount stipulated under insurance contracts net of reinsurance.

Applying the full market valuation, profit from asset management increased to €3.36 million up from €2.52 million in 2015 with a return ratio of 1.4% compared to 1.1% previously. Net investment return amounted to €1.28 million as opposed to 2015's €3.49 million on the income statement, whilst €2.08 million was recorded under other comprehensive income up from €-0.97 million in 2015. The portfolio running yield remained constant at 0.9%, however, duration rose to 1.6 years as opposed to 1.2 years in 2015.

The prevailing low interest rate environment is a serious challenge for the investment portfolio. The strong involvement of the European Central Bank in the fixed income markets has resulted in a downward spiral for European short and long term rates, which means that it is increasingly difficult to re-invest maturing instruments at attractive levels. However, our investment focus remains unchanged, i.e. we seek to find new opportunities in the European investment grade bond markets and plan to re-invest maturing bonds into medium term instruments.

Solvency capital

Starting from 1st of January 2016, the methodology for calculating the Solvency Capital Requirement has changed. This was due to a new Insurance Activity Act, reflecting Solvency II Directive requirements entering into force. The Company has been using the standard formula approach for regulative Solvency Capital Requirement (SCR) [1] calculations since 1st of January 2016.

All regulatory solvency requirements have been met by the Company.

The Company will publish its first yearly solvency and financial condition report ("SFCR") in May 2017.

Number of employees and workforce expenses

On 31st December 2016 the number of full time employees in If Insurance was 572 (31.12.2015: 545) and the Company's expenses in the reporting period for personnel totalled €19.3 million (in the first nine months of 2015: €19.0 million).

Key activities of If P&C Insurance AS and its branches

The updated Insurance Activity Act, which came into force 1st of January 2016 in Estonia, favors increased transparency and customer protection within the insurance market. Consequently, If Insurance changed its co-operation model with its brokers. Going forward cost and payment for broker services will be an engagement directly handled between broker and consumer, making it visible the standalone costs for broker services.

As a leading insurance company in the Baltics, If Insurance is aware of its social responsibility. Through sponsorships and funding, the Company is making consistent contributions to projects related to claims prevention. If Insurance is also raising awareness of insurance products in society, particularly in areas where insurance coverage is low.

In 2016, If Insurance celebrated 150 years of operating in Estonia – the roots of the predecessors of If

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The Solvency Capital Requirement (SCR) takes all quantifiable risks to which the Company is exposed into account. It covers existing business, as well as the new business expected to be written over the following 12 months. SCR corresponds to the Value-at-Risk of the basic own funds of the Company subject to a confidence level of 99,5 % over a one-year horizon.

Insurance reach back to 1866 with the establishment of *Tallinna Alevite Vastastikuse Tulekinnituse Selts* (Mutual Fire Insurance Society of Tallinn Suburbs). Throughout the year, communication and marketing activities were carrying the message of If's anniversary year. The focus was on If Insurance being a highly reliable financial enterprise with a long history and extensive experience, and having offered a sense of assurance to Estonians throughout five generations. If Insurance has gained its customers' loyalty thanks to excellent claims handling and a better sense of security. Research confirms that regionally, If Insurance is the most widely known insurance company with the highest customer satisfaction level. If Insurance will continue to improve and ensure the company's quality enables us to both retain and build upon this position in the future.

Continued branding activities have helped to maintain If brand awareness in an increasingly competitive environment. New employer branding communication and activity plans have been launched and indeed If Insurance received an "Excellent Employer DNS" award from recognized Latvian Human resources professionals. New If Insurance safety fund advice videos and donation campaigns have helped to build If Insurance attractiveness on social media, promote engagement and increase the number of social media followers by 25%.

In Lithuania nearly all private customers are now served through remote channels, totalling over 90%. The small remaining part of private customers are able to contact sales or claims personnel, based in regional offices, via Skype. This has moved If Insurance closer to realizing the goal of having a fully dedicated regional sales force to serve commercial customers.

If Insurance has continued in its quest to improve efficiency and benefit from common IT systems. In 2016 defunct local systems were closed and replaced by modern common IT solutions with full online customer support.

STATEMENT OF COMPREHENSIVE INCOME Q IV

| €000 | Note | Q IV 2016 | Q IV 2015 |
|--|------|-----------|-----------|
| PREMIUMS EARNED, NET OF REINSURANCE | | | |
| Premiums earned | | 33,327 | 33,803 |
| Premiums ceded | | -832 | -976 |
| TOTAL | 2 | 32,495 | 32,827 |
| OTHER INCOME | | | |
| Return on investments | 3 | 215 | 2,396 |
| Reinsurance commissions and other income | | 48 | 45 |
| TOTAL | | 263 | 2,441 |
| TOTAL REVENUE | | 32,758 | 35,268 |
| CLAIMS INCURRED, NET OF REINSURANCE | | | |
| Claims incurred, gross | 4 | -19,662 | -19,297 |
| Reinsurer's share in claims paid | 4 | 22 | -248 |
| TOTAL | | -19,640 | -19,545 |
| EXPENSES | | | |
| Insurance contract acquisition costs | 5 | -5,746 | -6,116 |
| Administrative expenses | 5 | -3,581 | -3,347 |
| TOTAL | | -9,327 | -9,463 |
| TOTAL CLAIMS AND EXPENSES | | -28,967 | -29,008 |
| NET RESULT BEFORE TAXES | | 3,791 | 6,260 |
| INCOME TAX | | -102 | -184 |
| NET PROFIT FOR THE FINANCIAL PERIOD | | 3,689 | 6,076 |
| OTHER COMPREHENSIVE INCOME TO BE RECLASSIFIED IN SUBSEQUENT PERIODS: | | | |
| Change in the value of available-for-sale assets | | -564 | -156 |
| TOTAL | | -564 | -156 |
| TOTAL COMPREHENSIVE INCOME FOR THE FINANCIAL PERIOD | | 3,125 | 5,920 |
| FINANCIAL I EMOD | | 3,143 | 3,740 |

STATEMENT OF COMPREHENSIVE INCOME

| €000 | Note | 2016 | 2015 |
|--|------|------------------|----------|
| PREMIUMS EARNED, NET OF REINSURANCE | | | |
| Premiums earned | | 133,298 | 129,531 |
| Premiums ceded | | -2,569 | -2,986 |
| TOTAL | 2 | 130,729 | 126,545 |
| OTHER INCOME | | | |
| Return on investments | 3 | 1,282 | 3,485 |
| Reinsurance commissions and other income | | 254 | 276 |
| TOTAL | | 1,536 | 3,761 |
| TOTAL REVENUE | | 132,265 | 130,306 |
| CLAIMS INCURRED, NET OF REINSURANCE | | | |
| Claims incurred, gross | 4 | -84,151 | -75,750 |
| Reinsurer's share in claims paid | 4 | 435 | 316 |
| TOTAL | | -83,716 | -75,434 |
| EXPENSES | | | |
| Insurance contract acquisition costs | 5 | -22,480 | -22,444 |
| Administrative expenses | 5 | -11,816 | -11,694 |
| TOTAL | | -34,296 | -34,138 |
| TOTAL CLAIMS AND EXPENSES | | -118,012 | -109,572 |
| NET RESULT BEFORE TAXES | | 14,253 | 20,734 |
| INCOME TAX | | -664 | -809 |
| NET PROFIT FOR THE FINANCIAL PERIOD | | 13,589 | 19,925 |
| OTHER COMPREHENSIVE INCOME TO BE RECLASSIFIED IN SUBSEQUENT PERIODS: | | | |
| Change in the value of available-for-sale assets | | 2,082 | -966 |
| TOTAL | | 2,082 | -966 |
| TOTAL COMPREHENSIVE INCOME FOR THE | | 1 <i>E (1</i> 71 | 10.050 |
| FINANCIAL PERIOD | | 15,671 | 18,959 |

STATEMENT OF FINANCIAL POSITION

| €000 | Note | 31.12.2016 | 31.12.2015 |
|--|------|------------|------------|
| ASSETS | | | |
| Cash and cash equivalents | | 12,178 | 10,115 |
| Financial investments | 6 | 244,971 | 235,574 |
| Receivables related to insurance activities | | 11,097 | 12,195 |
| Accrued income and prepaid expenses | | 3,734 | 3,947 |
| Reinsurance assets | 8 | 2,717 | 2,308 |
| Deferred tax asset | | 128 | 152 |
| Investment in subsidiary | | 88 | 88 |
| Property, plant and equipment | 7 | 595 | 765 |
| TOTAL ASSETS | | 275,508 | 265,144 |
| LIABILITIES AND OWNER'S EQUITY | | | |
| Liabilities related to insurance activities | | 4,878 | 5,553 |
| Accrued expenses and prepaid revenues | | 4,490 | 4,517 |
| Liabilities arising from insurance contracts | 8 | 130,612 | 128,317 |
| Total liabilities | | 139,980 | 138,387 |
| Share capital | | 6,391 | 6,391 |
| Share premium | | 3,679 | 3,679 |
| Mandatory reserve | | 2,362 | 2,362 |
| Revaluation reserve | | 3,503 | 1,421 |
| Retained earnings | | 106,004 | 92,979 |
| Net profit for the year | | 13,589 | 19,925 |
| Total owner's equity | | 135,528 | 126,757 |
| TOTAL LIABILITIES AND OWNER'S | | | |
| EQUITY | | 275,508 | 265,144 |

STATEMENT OF CHANGES IN EQUITY

€000

| | Share capital | Share premium | Mandatory reserve | Fair value reserve | Retained earnings | Net profit for the year | Total equity |
|------------------------------|---------------|------------------|-------------------|--------------------|-------------------|----------------------------|--------------|
| Equity at beginning of 2015 | 6,391 | 3,679 | 2,362 | 2,387 | 98,779 | - | 113,598 |
| Paid dividends ¹⁾ | - | - | - | - | -5,800 | - | -5,800 |
| Other comprehensive income | - | - | - | -966 | - | - | -966 |
| Profit for the year | - | - | - | - | - | 19,925 | 19,925 |
| Equity at end of 2015 | 6,391 | 3,679 | 2,362 | 1,421 | 92,979 | 19,925 | 126,757 |
| Equity at beginning of 2016 | 6,391 | 3,679 | 2,362 | 1,421 | 112,904 | - | 126,757 |
| Paid dividends ¹⁾ | - | - | - | - | -6,900 | - | -6,900 |
| Other comprehensive income | - | - | - | 2,082 | - | - | 2,082 |
| Profit for the year | - | - | - | - | - | 13,589 | 13,589 |
| Equity at end of 2016 | 6,391 | 3,679 | 2,362 | 3,503 | 106,004 | 13,589 | 135,528 |

In March 2016, the Company distributed 6,900,000 euros (2015: 5,800,000 euros) in dividends to the sole shareholder. The company pays dividends from the profits made by its Latvian and Lithuanian branches. In accordance with the Estonian Income Tax Act, dividends paid from profit earned through an Estonian company's permanent establishment located in an EEA state or Switzerland and taxed there are exempt from income tax.

STATEMENT OF CASH FLOWS

| €000 | Note | 2016 | 2015 |
|--|------|---------|----------|
| Cash flow from operating activities | | | |
| Premiums received | 2 | 131,062 | 132,472 |
| Premiums ceded | 2 | -2,912 | -2,867 |
| Claims paid, incl. claims handling expenses | 4, 5 | -78,888 | -73,309 |
| Cash flow from reinsurance | | 254 | 1,410 |
| Employee-related and service-related expenses Investments in bonds and other interest-bearing | | -33,896 | -34,480 |
| securities | | -47,839 | -131,630 |
| Proceeds from disposals of bonds and other interest- bearing securities | | 37,376 | 118,915 |
| Investments in term deposits | | -25,000 | -36,000 |
| Proceeds from term deposits | | 27,500 | 34,700 |
| Dividends received | | - | 2,000 |
| Interest received | | 2,563 | 2,853 |
| Income tax paid | | -1,053 | -1,164 |
| Cash flow operating activities, total | | 9,167 | 12,900 |
| Cash flow from investing activities | | | |
| Purchase of property, plant and equipment Proceeds from disposal of property, plant and | 7 | -206 | -344 |
| equipment | | 2 | 6 |
| Cash flow from investing activities, total | _ | -204 | -338 |
| Cash flow from financing activities | | | |
| Paid dividends | | -6,900 | -5,800 |
| Cash flow from financing activities | | -6,900 | -5,800 |
| Change in cash flow | | 2,063 | 6,762 |
| Cash and cash equivalents at the beginning of the year | | 10,115 | 3,353 |
| Cash and cash equivalents at the end of the year | | 12,178 | 10,115 |

NOTES TO THE INTERIM FINANCIAL STATEMENTS

Note 1. Accounting principles and basis of estimations used in the preparation of the financial statements

This interim report has been prepared in conformity with the IAS 34 "Interim Financial Reporting" requirements for condensed interim financial statements.

The If P&C Insurance AS annual report for the financial year ended 31 December 2015 was prepared in conformity with the IFRS and the interpretations issued by IFRIC, which have been approved by the EU. The same accounting policies were applied in preparing the fourth quarter of 2016 interim report.

Though the company forms the group together with its subsidiary Support Services AS and is the consolidating entity, the Company has elected in accordance with IFRS 10 paragraph 4 not to present consolidated financial statements and presented only separate financial statements. The Company is a wholly –owned subsidiary of If P&C Holding Ltd (Sweden) and the parent produces consolidated financial statements available for public use that comply with International Financial Reporting Standards (IFRS). Consolidated financial statements of the parent are available at websites www.sampo.com under section *Figures-Annual report*.

Note 2. Premiums earned, net of reinsurance

| €000 | 2016 | 2015 |
|---|---------|---------|
| Premiums written, gross | 130,781 | 133,200 |
| Change in the provision for unearned premiums | 2,517 | -3,669 |
| Premiums earned, gross of reinsurance | 133,298 | 129,531 |
| Reinsurance premiums | -2,687 | -3,040 |
| Change in the provision for unearned premiums | 118 | 54 |
| Premiums earned, ceded | -2,569 | -2,986 |
| TOTAL | 130,729 | 126,545 |

| €000 | 2016 | 2015 |
|---|-------|-------|
| | | |
| <u>Interest income/expense</u> | | |
| Financial assets at fair value through profit and loss Classified as held for trading | | |
| From bonds and other interest-bearing securities | 1,292 | 1,306 |
| Available-for-sale financial assets | | |
| From bonds and other interest-bearing securities | 1,475 | 1,366 |
| Loans and receivables From deposits | 20 | 31 |
| From cash and cash equivalents | 1 | 1 |
| TOTAL | 2,788 | 2,704 |
| Profit from disposals | | |
| Financial assets at fair value through profit or loss Classified as held for trading From bonds and other fixed income securities | - | 215 |
| Available-for-sale financial assets | | |
| From bonds and other interest-bearing securities | 14 | 154 |
| TOTAL | 14 | 369 |
| Loss from disposals | | |
| Available-for-sale financial assets | | |
| From bonds and other interest-bearing securities | | - 1 |
| TOTAL | - | - 1 |
| Profit/loss from change in fair value | | |
| Financial assets at fair value through profit or loss Classified as held for trading | | |
| From bonds and other fixed income securities | -886 | -975 |
| TOTAL | -886 | -975 |
| Dividend from shares in subsidiary | - | 2,000 |
| Investment expenses | -634 | -612 |
| TOTAL RETURN ON INVESTMENTS | 1,282 | 3,485 |

| Reconciliation of fair value reserve of available-for-sale | | |
|--|-------|-------|
| financial assets | 2016 | 2015 |
| Opening balance, available-for-sale financial assets | 1,421 | 2,387 |
| Unrealized result, available-for-sale financial assets, recognized | | |
| in comprehensive income | 2,096 | -813 |
| Realized result, recognized in income statement | -14 | -153 |
| Closing balance, available-for-sale financial assets | 3,503 | 1,421 |
| Total result in fair value available-for-sale financial assets during the year | 2,082 | -966 |

Note 4. Claims incurred, net of reinsurance

| €000 | 2016 | 2015 |
|--|---------|---------|
| Gross | | |
| Claims paid during the year related to that year | -66,566 | -59,474 |
| Claims paid related to previous years | -17,995 | -17,615 |
| Amounts recovered from salvage and recourses | 9,167 | 8,443 |
| Change in the provision for claims outstanding | -4,812 | -3,159 |
| Claims handling costs | -3,945 | -3,945 |
| TOTAL | -84,151 | -75,750 |
| Reinsurer's share | | |
| Claims paid during the year related to that year | 114 | 2 |
| Claims paid related to previous years | 28 | 1,104 |
| Change in the provision for claims outstanding | 293 | -790 |
| TOTAL | 435 | 316 |
| Net | | |
| Claims paid during the year related to that year | -66 452 | -59 472 |
| Claims paid related to previous years | -17 967 | -16 511 |
| Amounts recovered from salvage and regresses | 9 167 | 8 443 |
| Change in the provision for claims outstanding | -4 519 | -3 949 |
| Claims handling costs | -3 945 | -3 945 |
| TOTAL | -83,716 | -75,434 |

| Note 5. Expenses | |
|------------------|--|

| €000 | 2016 | 2015 |
|--|-------------------|------------|
| Personnel expenses | -19,272 | -19,016 |
| Commissions to intermediaries | -19,272 -8,948 | -19,010 |
| Data processing | -2,596 | -2,563 |
| Expenses on premises | -2,071 | -2,083 |
| Office expenses (incl. communication expenses) | -2,071 -977 | -1,030 |
| Other operating expenses | -4,377 | -3,112 |
| TOTAL | -38,241 | -38,083 |
| Division of costs on the basis of functions: | | |
| Insurance contract acquisition costs | -22,480 | -22,444 |
| Administrative expenses | -11,816 | -11,694 |
| Claims handling expenses | -3,945 | -3,945 |
| TOTAL | -38,241 | -38,083 |
| Note 6. Financial investments | | |
| €000 | 31.12.2016 | 31.12.2015 |
| Financial assets measured at fair value through profit and loss | | |
| Classified as held for trading | | |
| Bonds and other interest-bearing securities | | |
| - listed, with a fixed interest rate (2.375%-5.5%; 31.12.2015: 2,375% -5,5%) | 35,722 | 41,621 |
| Available-for-sale financial assets | | |
| From bonds and other interest-bearing securities | | |
| - listed | 180,499 | 150,438 |
| - unlisted | 6,748 | 19,000 |
| incl. with a floating interest rate incl. with a fixed interest rate (0.04%-3.75%; | 93,405 | 106,638 |
| 31.12.2015: 0.03%-3.75%) | 93,842 | 62,800 |
| TOTAL | 187,247 | 169,438 |
| IVIAL | | |
| Loans and receivables | | |
| | 22,002 | 24,515 |

Term deposits earn an annual interest 0.05% (as of 31.12.2015: 0.18-0.25%).

| Division of bonds and other fixed income securities by issuers | es | |
|--|------------|------------|
| €000 | 31.12.2016 | 31.12.2015 |
| Issued by Estonian companies | 4,314 | 4,406 |
| Issued by foreign governments | 2,505 | - |
| Issued by foreign financial institutions | 107,192 | 124,276 |
| Issued by foreign companies | 108,957 | 82,377 |
| TOTAL | 222,968 | 211,059 |

| Ratings of bond issuers (S&P) | Percentage of fair value | |
|-------------------------------|--------------------------|------------|
| | 31.12.2016 | 31.12.2015 |
| AAA | 4.6% | 7.4% |
| AA+ until AA- | 29.7% | 33.2% |
| A+ until A- | 31.5% | 29.8% |
| BBB+ until BBB- | 27.1% | 22.7% |
| BB | 0.5% | 0.5% |
| Non rated | 6.6% | 6.4% |
| TOTAL | 100% | 100% |

Division of bonds and other fixed income securities by maturity terms

| €000 | 31.12.2016 | 31.12.2015 |
|--------------|------------|------------|
| up to 1 year | 38,170 | 32,546 |
| 1-2 years | 6,818 | 43,843 |
| 2-5 years | 164,089 | 122,602 |
| 5-10 years | 13,892 | 12,068 |
| TOTAL | 222,969 | 211,059 |

Deposits by maturity terms

| €000 | 31.12.2016 | 31.12.2015 |
|----------------|------------|------------|
| up to 6 months | - | 13,015 |
| 6-12 months | 22,002 | 11,500 |
| TOTAL | 22,002 | 24,515 |

Note 7. Property, plant and equipment

| €000 | Other PPE |
|--|-----------|
| Net book value 31.12.2014 | 788 |
| Acquisition | 347 |
| Write-off | -411 |
| Disposal | -75 |
| Acquisition cost 31.12.2015 | 2,906 |
| -incl. fully depreciated | 1,639 |
| Depreciation charge for the year | -340 |
| Depreciation charge of sales and disposals | 455 |
| Accumulated depreciation 31.12.2015 | -2,141 |
| Net book value 31.12.2015 | 765 |
| Acquisition | 206 |
| Write-off | -1,343 |
| Disposal | -88 |
| Acquisition cost 31.12.2016 | 1,681 |
| -incl. fully depreciated | 514 |
| Depreciation charge for the year | -335 |
| Depreciation charge of sales and disposals | 1,390 |
| Accumulated depreciation 31.12.2016 | -1,086 |
| Net book value 31.12.2016 | 595 |

Note 8. Liabilities related to insurance contracts and reinsurance assets

| €000 | 31.12.2016 | 31.12.2015 |
|--|------------|------------|
| Gross | | |
| Provision for incurred and reported claims and | | |
| claims handling expenses | 62,165 | 58,488 |
| Provision for incurred but not reported claims | 27,222 | 26,087 |
| Provision for unearned premiums | 41,225 | 43,742 |
| TOTAL | 130,612 | 128,317 |
| Reinsurer's share | | |
| Provision for incurred and reported claims and | | |
| claims handling expenses | 1,780 | 1,448 |
| Provision for incurred but not reported claims | 235 | 274 |
| Provision for unearned premiums | 702 | 586 |
| TOTAL | 2,717 | 2,308 |
| Net | | |
| Provision for incurred and reported claims and | | |
| claims handling expenses | 60,385 | 57,040 |
| Provision for incurred but not reported claims | 26,987 | 25,813 |
| Provision for unearned premiums | 40,523 | 43,156 |
| TOTAL | 127,895 | 126,009 |

Note 9. Related party transactions

Related parties

The company's shareholders, enterprises under the joint control of or enterprises controlled by the company, the company's staff, Management Board and Supervisory Board members, their close relatives and other individuals over whom the above persons have significant influence, are considered related parties.

Transactions with members of the Management Board and members of the Supervisory Board

The Management Board members received a total of $\in 1,523$ thousand in remuneration, including social tax (2015: $\in 1,294$ thousand). No termination benefits were paid to members of the Management Board during the reporting period (2015: $\in 0$). No remuneration was paid to members of the Supervisory Board in 2016 and 2015.

Insurance contracts with total premiums of €11 thousand were concluded with the management individuals in the financial period (2015: €12 thousand).

Reinsurance transactions with group companies

The company has concluded reinsurance contracts with If P&C Insurance Ltd (Sweden) and If P&C Insurance Company Ltd (Finland), insurance companies incorporated under the parent company If P&C Insurance Holding Ltd.

| | Calculated rein premiun | | Indemnification commissions r | |
|--|----------------------------|-------|-------------------------------|-------|
| €000 | 2016 | 2015 | 2016 | 2015 |
| If P&C Insurance Ltd (Sweden) | 1,514 | 1,994 | 11 | 1,099 |
| If P&C Insurance Company Ltd (Finland) | 204 | 37 | 16 | 3 |
| Total | 1,718 | 2,031 | 27 | 1,102 |

Receivables and payables related to the above transactions as of 31.12.2016 and 31.12.2015:

| €000 | 31.12.2016 | 31.12.2015 |
|--|------------|------------|
| Receivables | | |
| If P&C Insurance Ltd (Sweden) | - | 1 |
| Payables | | |
| If P&C Insurance Ltd (Sweden) | 498 | 682 |
| If P&C Insurance Company Ltd (Finland) | 38 | |
| Total | 536 | 682 |

Other related party transactions, transactions with other group companies

| | Services pur | rchased | Services rende | ered |
|-----------------------------------|--------------|---------|----------------|------|
| €000 | 2016 | 2015 | 2016 | 2015 |
| Mandatum Life Insurance Baltic SE | - | - | 18 | 16 |
| Nordea Group companies | 262 | 455 | 578 | 559 |
| If P&C Insurance Ltd (Sweden) | 11 | - | 140 | 144 |
| Sampo Plc | 493 | 463 | - | - |
| If IT Services A/S | 394 | 97 | 7 | 24 |
| Support Services AS | | 1 | 45 | 36 |
| Total | 1,160 | 1,016 | 788 | 779 |

Receivables and payables related to the above transactions as of 31.12.2016 and 31.12.2015:

| €000 | 31.12.2016 | 31.12.2015 |
|---|-------------------|-----------------------|
| Receivables | | |
| Nordea Group companies | 65 | 48 |
| If P&C Insurance Ltd (Sweden) | 13 | 36 |
| Support Services AS | 1 | 1 |
| Total | 79 | 85 |
| | | |
| | 31.12.2016 | 31.12.2015 |
| Payables | 31.12.2016 | 31.12.2015 |
| Payables Mandatum Life Insurance Baltic SE | 31.12.2016 | 31.12.2015 |
| · | | 31.12.2015 - 21 |
| Mandatum Life Insurance Baltic SE | 2 | - |
| Mandatum Life Insurance Baltic SE Nordea Group companies | 2 20 | 21 |

If Insurance has acquired financial assets and has earned investment income from the following group companies:

| €000 | 31.12.2016 | 31.12.2015 |
|---------------------------|------------|------------|
| Financial assets | | |
| Nordea Group companies | 22,002 | 34,532 |
| €000 | 2016 | 2015 |
| Investment income/expense | | |
| Nordea Group companies | 12 | 32 |