# If P&C Insurance AS

**Interim Report** 

2<sup>nd</sup> Quarter 2019

**Translation from Estonian language** 

## **Contacts and signatures**

If P&C Insurance AS main field of activity is non-life insurance services.

Business name: If P&C Insurance AS

Registry code: 10100168

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E-mail: info@if.eeWeb page: www.if.eeBeginning of reporting period: 1 January 2019
End of reporting period: 30 June 2019
CEO: Andris Morozovs
Auditor:  $KPMG\ Baltics\ O\ddot{U}$ 

If P&C Insurance AS management board have compiled 2<sup>nd</sup> quarter 2019 interim report which is presented on pages 7-20.

Member of the

Management Board Artur Praun /Signature/ 28.08.2019

Member of the

Management Board Heinar Olak /Signature/ 28.08.2019

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### **EXPLANATORY NOTE**

If P&C Insurance AS (the Company, If) is a wholly owned subsidiary of the leading Nordic property and casualty insurance group If P&C Insurance Holding Ltd (publ). If P&C Insurance Holding Ltd (publ) is owned by the Finnish company Sampo plc, listed on the Helsinki Stock Exchange. Sampo Group is also the major shareholder of the Nordea banking group and Topdanmark, the second largest non-life insurer in Denmark. Further it is the sole owner of Mandatum Life (life insurance).

If has been offering property and casualty insurance in the Baltic markets since 1992, covering both private individuals and corporate customers. Across the Baltic countries, If has approximately 295,000 policyholders and is the market leader in Estonia. If's products include property, liability, motor, marine & transport, and accident & health insurance.

The Company is registered in Estonia and operates in Latvia and Lithuania through branches. The current corporate structure enables efficient operations and claims handling across the Baltic region, with some business functions shared across all three countries.

This interim report includes the financial indicators of the Estonian unit operated by If P&C Insurance AS and the Latvian and Lithuanian branches.

#### Results for the six months of 2019

Technical result increased from €8.0 million in first six months 2018 to €8.4 million in first six months 2019, corresponding to a combined ratio of 88.2 % (in the first six months of 2018: 88.6%).

Gross written premiums reduced from €92.4million first half of the year 2018 to €79.6 million in first half of the year 2019. The difference is explained by the fact that premium recognition principle was changed in January 2018 from paid instalment principle to full period premium recognition principle at the risk inception day, resulting in one-off effects in 2018.

Outlook for the economic growth has deteriorated in second quarter 2019 affected by the trade tariff increases between USA and China, also the German economy is showing tendencies to weakening. Overall economic sentiment has weakened, but the gross written premiums growth in Baltic area continued with the same pace as in first quarter 2019.

Total claims cost, inclusive of claims handling cost, increased from €44.2 million in first half of the year 2018 to €45.0 million due to increased business volume, loss ratio 63.0% remained nearly on the same level as year before. Focus on underwriting excellence and careful risk assessment ensured continued strong overall performance.

Expense ratio 25.2% (first half of the year 2018: 25.4%) continued to decrease, total operating expenses, excluding claims handling cost, increased slightly to €18.0 million (€17.8 million).

The overall net profit after tax increased to  $\[ \in \]$ 9.1 million, up from  $\[ \in \]$ 8.6 million first half of the year 2018.

### **KEY FIGURES**

€000	Q1-2 2019	Q1-2 2018
Premiums written, gross	79,582	92,421
Premiums earned, net of reinsurance	71,434	69,996
Claims incurred, net of reinsurance	44,998	44,242
Operating expenses <sup>1</sup>	18,020	17,751
Technical result <sup>2</sup>	8,417	8,002
Net profit	9,114	8,629
Combined ratio <sup>3</sup>	88.2%	88.6%
Expense ratio <sup>4</sup>	25.2%	25.4%
Loss ratio <sup>5</sup>	63.0%	63.2%
Return on investments <sup>6</sup>	4.1%	0.3%

### Formulas:

Insurance contract acquisition costs and administrative expenses <sup>1</sup> Operating expenses (+) reinsurance commissions and other income Premiums earned, net of reinsurance (-) claims incurred, net of <sup>2</sup> Technical result reinsurance (-) operating expenses <sup>3</sup> Combined ratio Expense ratio + loss ratio Operating expenses <sup>4</sup> Expense ratio Premiums earned, net of reinsurance Claims incurred (incl. Claims handling costs), net of reinsurance <sup>5</sup> Loss ratio Premiums earned, net of reinsurance Investment income (-) investment expenses (+) changes in fair <sup>6</sup> Return on investments value recognised in other comprehensive income (yearly basis) Weighted average volume of financial investments in the period

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#### **Investment result**

The value of financial investments stood at €303.5 million as at 30 June 2019.

Applying the full market valuation, the result from asset management increased to €5.99 million, up from €0.48 million in six months 2018, with a return ratio of 4.1% compared to the previous 0.4%. Net investment result recognised in profit amounted to €1.02 million compared to €1.04 million in six months 2018, while €4.96 million was recorded in other comprehensive income, up from -€0.56 million in six months 2018. Fixed income portfolio running yield has stayed on the same level 0.9% as last year, and duration remained as well on the same level 2.6 years as in 2018.

The prevailing low interest rate environment is a serious challenge for the investment portfolio. The strong involvement of the European Central Bank in the fixed income markets has resulted in a downward spiral for European short and long term rates, which means that it is increasingly difficult to re-invest maturing instruments at attractive levels. However, our investment focus remains unchanged, i.e. we seek to find new opportunities in the European investment grade bond markets and plan to re-invest maturing bonds into medium term instruments.

## Number of employees and workforce expenses

As at 30 June 2019, the number of full-time employees was stable at 567 (31.12.2018 566) and expenses for personnel totalled €11.6 million, an increase of €0.5 million comparing last year first six months.

## Key activities of If P&C Insurance AS and its branches

For several years If has been cooperating with telecommunication companies in Estonia and offering mobile device insurance. In May, we expanded this product to broader market. From now on, customers can insure their mobile devices, bought from other retail or online stores that we don't have partnerships with, directly with us via e-channel.

In June the Company launched bicycle insurance in Estonia. If bicycle insurance provides customers with an extensive cover both in Estonia and abroad: theft, robbery, destruction and damage of a bicycle are insured.

Second quarter was marked by successful marketing campaigns, promoting casco and home insurances. In May If succeeded with one of the most efficient home insurance campaign in Latvia, which increased online by 2.5 times, and there were bought a record number of policies during one month.

If casco car insurance campaign offer more attractive price and had a significant impact the overall casco product results during the second quarter. Traffic to e-channels increased 8 times during the campaign period in all three Baltic countries.

In the second quarter, If launched the employer branding campaign "Normal Job" in the Baltics, both internally and externally. The Company achieved huge engagement of employees during the activities as well as wide media coverage across Baltics. Our aim is to create long-lasting employment strategy which enables all employees to feel good in their positions. In addition to that, there was intention to share the results of the conducted cross-Baltics survey – all the attributes that employees nowadays expect from the employers. The campaign brought a significant increase in job applications as well.

Customer satisfaction has remained the key focus area. The combined efforts and activities in the customer satisfaction area resulted in the Net Promotor Score (NPS) increase of 6.7 points compared to the first half of 2018, which corresponded to the Baltic level of +71.6.

If provides a complete range of P&C insurance products to private and corporate customers in the Baltics, working primarily via telephone and internet channels, as well as direct sales points. Furthermore, If utilizes a network of brokers and partners. Sales and customer service staff are located in central offices throughout the region and today If has the fourth largest insurance portfolio among all P&C insurance providers in the Baltic States.

## STATEMENT OF COMPREHENSIVE INCOME Q 2

€000	Note	Q 2 2019	Q 2 2018
PREMIUMS EARNED, NET OF REINSURANCE			
Premiums earned, gross		36,908	36,426
Premiums ceded		-723	-749
TOTAL	2	36,185	35,677
OTHER INCOME			
Investment result	3	518	486
Reinsurance commissions and other income		48	59
TOTAL		566	545
TOTAL REVENUE		36,751	36,222
CLAIMS INCURRED, NET OF REINSURANCE			
Claims incurred, gross		-22,018	-20,258
Reinsurers' share of claims incurred		31	-1,865
TOTAL	4	-21,987	-22,123
EXPENSES			
Insurance contract acquisition costs		-5,798	-5,782
Administrative expenses		-3,495	-3,223
TOTAL	5	-9,293	-9,005
TOTAL CLAIMS AND EXPENSES		-31,280	-31,128
NET RESULT BEFORE TAXES		5,471	5,094
INCOME TAX		-350	-140
NET PROFIT FOR THE FINANCIAL PERIOD		5,121	4,954
OTHER COMPREHENSIVE INCOME			
OTHER COMPREHENSIVE INCOME TO BE RECLASSIFIED TO PROFIT AND LOSS IN SUBSEQUENT PERIODS			
Change in the value of available-for-sale assets		2,244	-172
TOTAL		2,244	-172
TOTAL COMPREHENSIVE INCOME FOR THE		_	
FINANCIAL PERIOD		7,365	4,782

## STATEMENT OF COMPREHENSIVE INCOME

€000	Note	Q 1-2 2019	Q 1-2 2018
PREMIUMS EARNED, NET OF REINSURANCE			
Premiums earned, gross		72,880	71,437
Premiums ceded		-1,446	-1,441
TOTAL	2	71,434	69,996
OTHER INCOME			
Investment result	3	1,024	1,038
Reinsurance commissions and other income		177	204
TOTAL		1,201	1,242
TOTAL REVENUE		72,635	71,238
CLAIMS INCURRED, NET OF REINSURANCE			
Claims incurred, gross		-44,512	-42,362
Reinsurers' share of claims incurred		-486	-1,881
TOTAL	4	-44,998	-44,243
EXPENSES			
Insurance contract acquisition costs		-11,209	-11,502
Administrative expenses		-6,988	-6,453
TOTAL	5	-18,197	-17,955
TOTAL CLAIMS AND EXPENSES		-63,195	-62,198
NET RESULT BEFORE TAXES		9,440	9,040
INCOME TAX		-326	-411
NET PROFIT FOR THE FINANCIAL PERIOD		9,114	8,629
OTHER COMPREHENSIVE INCOME			
OTHER COMPREHENSIVE INCOME TO BE RECLASSIFIED TO PROFIT AND LOSS IN SUBSEQUENT PERIODS			
Change in the value of available-for-sale assets		4,962	-562
TOTAL	_	4,962	-562
TOTAL COMPREHENSIVE INCOME FOR THE			
FINANCIAL PERIOD	_	14,076	8,067

## STATEMENT OF FINANCIAL POSITION

€000	Note	30 June 2019	31 December 2018
ASSETS			
Cash and cash equivalents		18,993	30,142
Financial investments	7	303,514	274,731
Receivables related to insurance activities	6	32,818	29,649
Accrued income and prepaid expenses		4,264	4,021
Reinsurance assets	9	5,677	5,629
Investment in subsidiary		88	88
Property, plant and equipment	8	5,226	558
TOTAL ASSETS		370,580	344,818
LIABILITIES AND EQUITY			
Liabilities related to insurance activities		5,938	6,277
Lease liabilities		4,553	, -
Accrued expenses and deferred income		5,551	5,846
Deferred tax liability		42	42
Liabilities arising from insurance contracts	9	183,533	172,066
Total liabilities		199,617	184,231
Share capital		6,391	6,391
Share premium		3,679	3,679
Mandatory capital reserve		2,362	2,362
Fair value reserve		5 867	905
Retained earnings		143 550	128,146
Net profit for the year		9 114	19,104
Total equity		170 963	160,587
TOTAL LIABILITIES AND EQUITY		370,580	344,818

## STATEMENT OF CHANGES IN EQUITY

€000

	Share capital	Share premium	Mandatory capital reserve	Fair value reserve	Retained earnings	Net profit for the year	Total equity
At 1 January 2018	6,391	3,679	2,362	3,704	131,246	-	147,382
Dividends paid <sup>1)</sup> Other comprehensive	-	-	-	-	-3,100	-	-3,100
income Net profit for the	-	-	-	-2,799	-	-	-2,799
year	-	-	-	-	-	19,104	19,104
At 31 December 2018	6,391	3,679	2,362	905	128,146	19,104	160,587
At 1 January 2019	6,391	3,679	2,362	905	147,250	-	160,587
Dividends paid 1)	-	-	-	-	-3,700	-	-3,700
Other comprehensive income Net profit for the	-	-	-	4,962	· -	-	4,962
year			<u> </u>			9,114	9,114
At 30 June 2019	6,391	3,679	2,362	5,867	143,550	9,114	170,963

In March 2019, the Company distributed 3.7 million euros (2018: 3.1 million euros) in dividends to the sole shareholder. The company pays dividends from the profits made by its Latvian and Lithuanian branches. In accordance with the Estonian Income Tax Act, dividends paid from profit earned through an Estonian company's permanent establishment located in an EEA state or Switzerland and taxed there are exempt from income tax.

## STATEMENT OF CASH FLOWS

€000	Note	Q1-2 2019	Q1-2 2018
Cash flow from operating activities			
Premiums received	2	75,522	75,181
Premiums ceded	2	-2,062	-2,053
Claims paid, incl. claims handling expenses	4, 5	-39,745	-41,386
Cash flow from reinsurance		515	-226
Employee-related and service-related expenses		-17,991	-18,398
Investments in bonds and other interest-bearing securities		-34,395	-36,124
Proceeds from disposals of bonds and other interest-		- 1,020	,
bearing securities		15,254	22,389
Investments in term deposits		-5,000	-
Proceeds from term deposits		-	6,400
Interest received		1,721	1,829
Interest paid		-7	-
Income tax paid		-629	-124
Net cash flow from operating activities		-6,817	7,488
Cash flow from investing activities			
Purchase of property, plant and equipment		-6	-55
Proceeds from disposal of property, plant and equipment		1	1
Net cash flow from investing activities	_	-5	-54
Cash flow from financing activities			
Dividends paid		-3,700	-3,100
Repayment of lease liability		-627	· -
Net cash flow from financing activities	_	-4,327	-3,100
Change in cash flow		-11,149	4,334
Cash and cash equivalents at beginning of reporting period		30,142	8,011
Cash and cash equivalents at end of reporting period		18,993	12,345

### NOTES TO THE INTERIM FINANCIAL STATEMENTS

# Note 1. Accounting principles and basis of estimations used in the preparation of the financial statements

This interim report has been prepared in conformity with the IAS 34 "Interim Financial Reporting" requirements for condensed interim financial statements.

The If P&C Insurance AS annual report for the financial year ended 31 December 2018 was prepared in conformity with the IFRS and the interpretations issued by IFRIC, which have been approved by the EU. The applied standards and interpretations are described in Company's accounting policies for the financial year 2018. The financial statements are available on Company's website at <a href="www.if.ee">www.if.ee</a> Apart from the implementation of IFRS 16 Leases, no changes have been made to the accounting policies applied in relation to those applied in the 2018 Annual Report.

IFRS 16 Leases took effect on January 1, 2019 and the Company applies the standard as of this date. The standard replaced the existing IAS 17 Leases. The Company made the transition to IFRS 16 in accordance with the modified retrospective model and comparative information was not restated. Following the transition, the company recognized a lease liability that corresponded to the present value of the remaining lease payments for the leases that were previously subject to IAS 17, discounted by an estimated incremental borrowing rate as of the date of initial application. A corresponding amount was recognized as a right-of-use asset in the balance sheet. However, the Company applies a company-specific materiality assessment that includes, but is not limited to, the two exemptions specified in the standard. Accordingly, only leases attributable to large office premises were initially recognized in accordance with IFRS 16.

The standard has a limited impact on the Company's financial statements. Tangible assets and liabilities increased by 5.2 million euro at transition on January 1, 2019. The weighted average incremental borrowing rate applied to the lease liabilities at the initial recognition was 0.27 %. The Company's technical result also improves slightly since only depreciation of right-of-use assets is included in the technical result, while interest expenses related to the leasing liabilities are presented as a part of the investment result. Before the implementation of IFRS 16 leasing costs were included in the technical result.

Though the company forms the group together with its subsidiary Support Services AS and is the consolidating entity, the Company has elected in accordance with IFRS 10 paragraph 4 not to present consolidated financial statements and presented only separate financial statements. The Company is a wholly—owned subsidiary of If P&C Insurance Holding Ltd (publ) and the parent produces consolidated financial statements available for public use that comply with International Financial Reporting Standards (IFRS). Consolidated financial statements of the parent are available at websites <a href="www.if.se">www.if.se</a> and <a href="www.sampo.com">www.sampo.com</a> under section Figures-Annual report.

Note 2. Premiums earned, net of reinsurance

€000	Q1-2 2019	Q1-2 2018
Premiums written, gross	79,582	92,421
Change in the provision for unearned premiums	-6,702	-20,984
Premiums earned, gross	72,880	71,437

	Q1-2 2019	Q1-2 2018
Reinsurance premiums	-2,252	-2,367
Change in the provision for unearned premiums	806	926
Premiums ceded	-1,446	-1,441
TOTAL	71,434	69,996

## Note 3. Investment result

€000	Q1-2 2019	Q1-2 2018
Interest income/expense on:		
Financial assets at fair value through profit or loss  Classified as held for trading  Bonds and other interest-bearing securities	-	190
Available-for-sale financial assets  Bonds and other interest-bearing securities	1,400	1,121
Loans and receivables Term deposits Cash and cash equivalents	8 1	2 -
Lease liabilities		
TOTAL	1,402	1,313
Gain from the disposal of:  Available-for-sale financial assets  Bonds and other interest-bearing securities  TOTAL		407 <b>407</b>
Gain/loss from the change in the value of:		
Financial assets at fair value through profit or loss  Classified as held for trading  Bonds and other interest-bearing securities	-	-337
Exchange rate changes		
TOTAL	-7	-337
Investment expenses	-371	-345
TOTAL INVESTMENT RESULT	1,024	1,038

Reconciliation of the fair value reserve of available-for-sale financial assets	Q1-2 2019	Q1-2 2018
Opening balance, available-for-sale financial assets	905	3,704
Changes in fair value during the year, recognised in other comprehensive income	4,962	-400
Realised gain recognised in profit or loss	-	-162
Closing balance, available-for-sale financial assets	5,867	3,142
Change in the fair value reserve of available-for-sale financial assets during the year	4,962	-562

## Note 4. Claims incurred, net of reinsurance

€000	Q1-2 2019	Q1-2 2018
Gross		
Claims paid related to the reporting period	-25,822	-26,220
Claims paid related to previous periods	-16,943	-17,648
Amounts recovered from salvage and subrogation	5,195	5,168
Change in the provision for claims outstanding	-4,765	-1,493
Claims handling expenses	-2,177	-2,169
TOTAL	-44,512	-42,362
Reinsurers' share		
Claims paid related to the reporting period	60	-
Claims paid related to previous periods	210	9
Change in the provision for claims outstanding	-756	-1,890
TOTAL	-486	-1,881
Net		
Claims paid related to the reporting period	-25,762	-26,220
Claims paid related to previous periods	-16,733	-17,639
Amounts recovered from salvage and subrogation	5,195	5,168
Change in the provision for claims outstanding	-5,521	-3,383
Claims handling expenses	-2,177	-2,169
TOTAL	-44,998	-44,243

Note 5. Expenses

€000	Q1-2 2019	Q1-2 2018
Salaries and remuneration	-8,840	-7,783
Social security costs	-1,809	-2,328
Other personnel expenses	-965	-1,014
<b>Total personnel expenses</b>	-11,614	-11,125
Commissions to intermediaries	-4,822	-5,397
Data processing	-1,073	-1,013
Expenses on premises	-1,100	-1,104
Office expenses (incl. communication expenses)	-429	-518
Other operating expenses	-1,336	-968
TOTAL	-20,374	-20,125
Division of costs on the basis of functions:		
Insurance contract acquisition costs	-11,209	-11,502
Administrative expenses	-6,988	-6,454
Claims handling expenses	-2,177	-2,169
TOTAL	-20,374	-20,125

Note 6. Receivables related to insurance activities

€000	30 June 2019	31 Dec 2018	
Receivables related to direct insurance activities, incl.	32,382	29,021	
- policyholders	27,820	25,213	
- intermediaries	2,761	1,968	
- subrogation with significant recoverability	1,403	1,378	
- salvages	314	338	
- other	84	124	
Receivables related to reinsurance	382	484	
Other receivables	54	144	
TOTAL	32,818	29,649	

Note 7	Financial in	voctmonte
Note /.	. Financiai in	vesiments

€000	30 June 2019	31 Dec 2018
Available-for-sale financial assets		
Bonds and other interest-bearing securities		
- listed	285,503	261,854
- unlisted	13,003	12,877
Incl. with a floating interest rate	72,493	71,837
Incl. with a fixed interest rate (0.0%-3.75%)	226,013	202,894
TOTAL	298,506	274,731
Loans and receivables		
Term deposits	5,008	-
TOTAL FINANCIAL INVESTMENTS	303,514	274,731
Bonds and other interest-bearing securities by issuers		
€000	30 June 2019	31 Dec 2018
Issued by Estonian financial institutions	2,020	-
Issued by Estonian companies	1,542	1,527
Issued by foreign governments	2,618	2,527
Issued by foreign financial institutions	136,246	125,207
Issued by foreign companies	156,080	145,470
TOTAL	298,506	274,731

	30 June 2019	31 Dec 2018
AAA	2.8%	4.0%
AA+ until AA-	18.2%	15.1%
A+ until A-	31.2%	34.2%
BBB+ until BBB-	34.5%	30.5%
BB	2.2%	2.3%
Non rated	11.1%	13.9%
TOTAL	100%	100%

## Bonds and other interest-bearing securities by maturity terms

€000	30 June 2019	31 Dec 2018
Up to 1 year	56,119	33,100
1-2 years	53,277	74,473
2-5 years	144,633	120,860
5-10 years	44,477	46,298
TOTAL	298,506	274,731

Dei	posits	bv	maturity terms	

€000	30 June 2019	31 Dec 2018
6-12 months	5,008	
TOTAL	5,008	<u>-</u>

## Note 8. Property, plant and equipment

	Right-of- use	
€000	asset	Other PPE
Net book value as at 31 December 2017		442
Acquisition	-	457
Write-off	-	-332
Disposal	-	-34
Acquisition cost as at 31 December 2018	-	1,887
-incl. fully depreciated	-	1,089
Depreciation charge for the year	-	-333
Depreciation charge of sales and disposals	-	358
Accumulated depreciation as at 31 December 2018	-	-1,329
Net book value as at 31 December 2018	-	558
Acquisition	5,180	268
Disposal	-	-15
Acquisition cost as at 30 June 2019	5,180	2,140
-incl. fully depreciated	-	1,088
Depreciation charge for the year	-632	-148
Depreciation charge of sales and disposals	-	15
Accumulated depreciation as at 30 June 2019	-632	-1,462
Net book value as at 30 June 2019	4,548	678

Note 9. Liabilities related to insurance contracts and reinsurance assets

€000	30 June 2019	31 Dec 2018
Gross		
Provision for incurred and reported claims and claims		
handling expenses	80,872	77,852
Provision for incurred but not reported claims	34,394	32,649
Provision for unearned premiums	68,267	61,565
TOTAL =	183,533	172,066
Reinsurer's share		
Provision for incurred and reported claims and claims		
handling expenses	3,921	4,690
Provision for incurred but not reported claims	218	206
Provision for unearned premiums	1,538	733
TOTAL	5,677	5,629
Net		
Provision for incurred and reported claims and claims		
handling expenses	76,951	73,162
Provision for incurred but not reported claims	34,176	32,443
Provision for unearned premiums	66,729	60,832
TOTAL	177,856	166,437

### **Note 10.** Related party transactions

### Related parties

The company's shareholders, enterprises under the joint control of or enterprises controlled by the company, the company's staff, Management Board and Supervisory Board members, their close relatives and other individuals over whom the above persons have significant influence, are considered related parties.

## <u>Transactions with members of the Management Board and members of the Supervisory Board</u>

The Management Board members received a total of €581 thousand in remuneration, including social tax (2018 Q1-2: €538 thousand). No termination benefits were paid to members of the Management Board during the reporting period (2018 Q1-2: €0). No remuneration was paid to members of the Supervisory Board.

Insurance contracts with total premiums of €5 thousand were concluded with the management individuals in the financial period (2018 Q1-2: €4 thousand).

### Reinsurance transactions with group companies

The company has concluded reinsurance contracts with If P&C Insurance Ltd (publ).

	Calculated r	einsurance	Indemnifica	tions and
	premiums commissions rec		s received	
€000	Q1-2 2019	Q1-2 2018	Q1-2 2019	Q1-2 2018
If P&C Insurance Ltd (publ)	1,239	1,373	5	12

Receivables and payables related to the above transactions as at 30 June 2019 and 31 December 2018:

€000	30 June 2019	31 Dec 2018
Receivables		
If P&C Insurance Ltd (publ)	4	4
Payables		
If P&C Insurance Ltd (publ)	802	683

Other related party transactions, transactions with other group companies

	Services purchased		Services rendered	
€000	Q1-2 2019	Q1-2 2018	Q1-2 2019	Q1-2 2018
Mandatum Life Insurance Baltic SE	-	-	7	13
Nordea Group companies	137	206	338	362
If P&C Insurance Ltd (publ)	6	19	101	141
Sampo plc	304	276	-	-
If IT Services A/S	233	326	-	
Total	680	827	446	516

Receivables and payables related to the above transactions as at 30 June 2019 and 31 December 2018:

€000	30 June 2019	31 Dec 2018
Receivables		
Mandatum Life Insurance Baltic SE	2	-
Nordea Group companies	89	89
Total	91	89

€000	30 June 2019	31 Dec 2018
Payables		
Nordea Group companies	17	18
Sampo plc	154	146
If P&C Insurance Ltd (publ)	5	25
If IT Services A/S	25	-
Total	201	189

If Insurance has acquired financial assets and has earned investment income from the following group companies:

€000	<b>30 June 2019</b>	31 Dec 2018
Financial assets		
Nordea Group companies	7,029	-
€000 Investment income/expense	Q1-2 2019	Q1-2 2018
Nordea Group companies	10	2